DynamicsEdge
CLOUD SOLUTIONS

Digital Transformation and Modernizing Business Processes with Microsoft & Google Cloud Solutions

CAPABILITY STATEMENT

COMPANY OVERVIEW

Dynamics Edge Mission is to Modernize Government with Cloud Solutions. Our expertise includes modernizing systems with low-code, AI (Artificial Intelligence), advanced data analytics, RPA Robotic Process Automation, DevOps, Cloud Managed Services, Workforce development.

Dynamics 365, (CRM) (ERP), Azure and Power BI & Apps. Experience with GCC, GCC High Clouds, AI & ML, Data Analytics, Power BI, Power Apps & Power Automate, Microsoft 365, Office 365, SQL Server & Big Data.

CORE COMPETENCIES: Microsoft Software

- Agency Modernization with M365 - Azure, AI, Power BI, Power Apps
- Power (BI) Platform Data Analysis, Low code Apps, Automate (RPA)
- Digital Modernization with Document Management - Apps and Portals
- Dynamics 365 CE (CRM) Case Management, Customer Service, Power Portals
- Microsoft 365 / Office 365 / SharePoint / Teams / SQL / Windows

DIFFERENTIATORS

- Experience working in Government Cloud and Hybrid Environments.
- Enabled staff to support, further enhance, and create advanced solutions.
- Dynamics and Power Platform application development experience
- 14+ years' experience with Microsoft Software and Dynamics 365
- Supported all versions of Dynamics 365 CE, FO, BC, CRM, AX, GP, NAV
- Microsoft Gold Partner with 10 competencies

PAST PERFORMACE

HUD - Power BI High Performance Workshop for Government and Power Apps

CFPB - Power Apps & Automate to manage workflow with Apps and RPA

NCIS - Dynamics 365 (CRM) Case Management replacing SharePoint for security

Hewlett Packard PE & HPI – Dynamics AX and Dynamics 365 CE (CRM)

Microsoft Consulting Services (MCS) -Sony Video Games, Dynamics 365 CE Portal, PSA

LinkedIn Corporation Dynamics 365 CE Advanced Developer training for production of the current Dynamics Human Resources (HR) App 2019,

State of South Carolina *Power BI High Performance Workshop for Government*

County of Dallas, TX*, Power BI High Performance Workshop for Government*

Becton Dickinson – Global rollout of Data Analytics (Power BI), *2020*

COMPANY DATA

DUNS 957676013
UEI N9WFHJGM3KK5
CAGE Code 5ZEL3
EIN: 26-2797712
Accepting Credit Cards: Yes
SAM Registration: Active
**MAS GSA IT Schedule 70
Contract** 47QTCA20D000D,
NASA SEWP

NAIC CODES: 541511, 541512, 541519,541611, 541690, 518210, 541990, 561312, 641611, 611420, 611430

Business Size: Small Business
SBA: HUBZone Certified
S Corp established 2008

HUBZone
Historically Underutilized Business Zone
C E R T I F I E D

CONTACT INFORMATION

**Dynamics Edge
338 Market Street,
Suite 106
Leesburg, VA 20176,
Main Phone: 408-684-5250,
Toll Free: 800-453-5961
Website:**
www.dynamicsedge.com

Charles Duff, CEO, Email:
cduff@dynamicsedge.com
Phone: 408-906-0928

Val Blatt, VP Govt, Email:
vblatt@dynamicsedge.com
Phone: 408-906-0933

Current and Past Federal Performance:

HUD (Housing & Urban Development) - Microsoft Power Platform (Low-Code Automation)
- Power Platform (Power Apps, Power BI, & Power Automate) Building internal custom Apps, create reports and Dashboards using custom analytical data to support all users in remote Field Offices and Headquarters, Feb – June 2022
- Advanced Visualizations, Security, Data distribution; Data Analysis Expressions DAX Power BI Data Shape Modeling

DC Government - Dynamics 365 Customer Service (CRM)
- Dynamics 365 CE Customer Service to track patient's activities, scheduling, and assigning case numbers for incidents.
- Develop Dashboards for tracking internal metrics for case management.
- Consultation to resolve business processes and alignment of Dynamics 365 CE Customer Service.

CFPB (Consumer Finance Protection Board)- Power Apps & Power Automate (Low-Code Automation)
- The CFPB is modernizing the agency with automation to cover "staffing shortages".
- All modules of the suite of Power Platform is being deployed Multiple consulting engagements to modernize workflows.
- Visualizations with Power BI, Modernizing Apps with Power Apps, Power Automate to automate business process, RPA.

Veterans Affairs – Multiple Engagements (CRM)
- SharePoint - Remodel, reconfigure and restructure SharePoint server SharePoint site owner training.
- Design workflows to support the physicians and administrative staff creating Surveys and setting up branching logic
- Create, managing Document Library, Approval Workflow, Library settings & Customized Views.

Dynamics 365 CRM Developer and Customized Training Class for Veterans Affairs. (CRM)
- Dynamics CRM 2013 Development and Customization for VetsAmerica Business Consulting, Inc.
- Training and consultation for Dynamics CRM development staff.
- Call Center Case Management System for appointments for Doctors, Nurses, Pharmacists and Call center agents.

NCIS (Naval Criminal Investigative Service) - Dynamics 365 (CRM) Case Management replacing SharePoint for security.
- Dynamics 365 CE Case Management to replace SharePoint. The organizational objectives: Adding functional pre-made Apps and developing a "high security" set of extensions to solve the unique requirements of NCIS implement their Case Management system to modernize and manage security for Criminal Investigations.

US Navy – Windows Server, Power Shell, SQL Server Training Classes
- On-site at Norfolk, VA, Coronado Island, CA, Peral Harbor, HI and the support center in Boise, ID.   A series of training classes to up-skill and help with a migration to newer versions of Microsoft software.   Over 450 students attend.

City of El Paso, TX Power BI High Performance Workshop for Government & Office 365 Rollout
- On-site consulting while the City of El Paso modernized internal systems. City was converting users to Office 365 and Power Platform. New skills rollout to build complex reports and dashboards with Power BI.

Dallas Ft. Worth Airport – SharePoint Collaboration Upgrade
- Long-term project supporting Dallas Ft. Worth Airport while they modernized their SharePoint services to the cloud. All levels of consulting / training provided from simple to advanced features of SharePoint. Worked multiple departments.

US House of Representatives (CAO) Customer Experience Center Dynamics 365 & Power Apps for Operations Management
- Supporting the in case management tracking to serve users in the House of Representatives. Consulting included identifying Business Process Flows for capturing key content for support tickets. Created support Knowledge Article database for streamlining access to support documents. Using Dynamics and Power Apps to create feedback surveys.

Becton Dickinson – Global rollout of Data Analytics, finance, operations, & manufacturing (Power BI)
- Dynamics Edge worked with their project management team on a global rollout of Power BI. Users were tasked with cost-saving decisions based on data results. Over a million dollars in savings was discovered with Power BI. Classes conducted in different time-zones, many times simultaneously to meet the needs of BD, 2020 2021,2022.