



CAPABILITY STATEMENT

COMPANY OVERVIEW

Dynamics Edge delivers Microsoft Cloud Solutions and services.

Our expertise includes Dynamics 365, (CRM) (ERP), Azure and Power BI & Apps. Experience with GCC, GCC High Clouds, AI & ML, Data Analytics, Power BI, Power Apps & Power Automate, Microsoft 365, Office 365, SQL Server & Big Data.

CORE COMPETENCIES: Microsoft Software

- Agency Modernization with DoD365 - Azure, AI, Power BI, Power Apps
- Dynamics 365 CE (CRM) Case Management, Customer Service, Power Portals
- Dynamics 365 (ERP), Finance & Operations, AX, GP, Business Central.
- POWER (BI) PLATFORM Data Analysis, Low code Apps, Automate (RPA)
- Digital Modernization with Document Management with Apps and Portals

DIFFERENTIATORS

- Dynamics and Power Platform application development experience
- 14+ years' experience with Microsoft Dynamics
- Supported all versions of Dynamics 365 CE, FO, BC, CRM, AX, GP, NAV
- Microsoft Gold Partner with 10 competencies
- Experience working in Government Cloud and Hybrid Environments.
- Enabled staff to support, further enhance, and create advanced solutions.

PAST PERFORMANCE

Veterans Administration (CA) Extending Dynamics CRM (Client Relationship Management) classes, *multiple Dynamics developer attendees*, 2012-2013

NCIS - Dynamics 365 (CRM) Case Management replacing SharePoint for security

HUD - Power BI High Performance Workshop for Government and Power Apps

CFPB - Power Apps & Automate to manage workflow with Apps and RPA

Hewlett Packard PE & HPI – Dynamics AX and Dynamics 365 CE (CRM)

Microsoft Consulting Services (MCS)

Sony Video Games, Dynamics 365 CE Portal, PSA

LinkedIn Corporation Dynamics 365 CE Advanced Developer training for production of the current Dynamics Human Resources (HR) App 2019,

State of South Carolina *Power BI High Performance Workshop for Government County of Dallas, TX, Power BI High Performance Workshop for Government*

Becton Dickinson – Global rollout of Data Analytics (Power BI), 2020

COMPANY DATA

DUNS 957676013

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CAGE Code 5ZEL3

EIN: 26-2797712

Accepting Credit Cards: Yes

SAM Registration: Active

MAS GSA IT Schedule 70

Contract 47QTCA20D000D, NASA SEWP

NAIC CODES: 541511, 541512, 541519, 541611, 541690, 518210, 541990, 561312, 641611, 611420, 611430

Business Size: Small Business

SBA: HUBZone Certified

S Corp established 2008



CONTACT INFORMATION

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Selected list of Client with focus on Public Sector

<p>Air National Guard American Public University System Armed Forces Svcs Corp Defense Information Systems Agency (DISA) Department of Homeland Security (DHS) Department of the Treasury FAA FDA Federal Reserve Bank Lawrence Livermore National Laboratory Naval Criminal Investigative Service (NCIS) Naval Special Warfare NAWCWD Ramstein AFB SPAWAR, HQ Travis AFB US Air Force US Army US Bureau of Reclamation US Coast Guard US Courts US House of Representatives US Marines US Navy US Navy NAWCWD West Point Association of Graduates</p> <p>Canada Public Sector Ministry of Environment Royal Canadian Mint Toronto Transit Commission</p> <p>States CA, FL, HI, IA, MI, MT, NV, NY, NC, OH, OR, TX, VA, WI, SC</p> <p>Office of the U.S. Courts U.S. Air Force U.S. Army U.S. Army Corps of Engineers U.S. Coast Guard U.S. Department of Agriculture (USDA) U.S. Department of Commerce (DOC) U.S. Department of Defense (DOD) U.S. Department of Energy (DOE) U.S. Department of Health and Human Services (HHS) U.S. Department of Homeland Security (DHS) U.S. Department of Housing and Urban Development (HUD) U.S. Department of Justice (DOJ) U.S. Department of Labor (DOL) U.S. Department of State (DOS)</p>	<p>Agriculture Department (USDA) AMTRACK Army Corps of Engineers Bureau of Land Management (BLM) Coast Guard Defense Department (DOD) Department of Health and Human Services (HHS) Department of Homeland Security (DHS) Department of Justice (DOJ) Department of Labor (DOL) Department of State (DOS) Department of Veterans Affairs (VA) Fannie Mae Farm Credit Administration Federal Aviation Administration (FAA) Federal Deposit Insurance Corporation (FDIC) Federal Reserve System Forest Service General Services Administration (GSA) House of Representatives Interior Department (DOI) Internal Revenue Service (IRS) Labor Department (DOL) Labor Statistics, Bureau of National Aeronautics and Space Administration (NASA) National Guard National Institute of Standards and Technology (NIST) National Institutes of Health (NIH) National Park Service (NPS) Office of Personnel Management (OPM) Pension Benefit Guaranty Corporation (PBGC) Reclamation, Bureau of Small Business Administration (SBA) Social Security Administration (SSA) State Department (DOS) Tennessee Valley Authority (TVA) Transportation Department (DOT) Transportation Security Administration (TSA) U.S. Patent and Trademark Office U.S. Department of the Interior (DOI) U.S. Department of the Treasury U.S. Department of Transportation (DOT) U.S. Department of Veterans Affairs (VA) U.S. Geological Survey (USGS)</p>
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Dynamics Edge has provided services for many Federal Agencies. Below are some of our relevant engagements. It is not a complete list of all Companies, State, Local, and Federal organizations served.

Current and Past Federal Performance:

HUD (Housing & Urban Development) - Microsoft Power Platform (Low-Code Automation)

- Power Platform (Power Apps, Power BI, & Power Automate) to build internal custom Apps and create reports and Dashboards with custom analytical data to support all users in remote Field Offices and Headquarters, Feb – June 2022
- Power BI High Performance Workshop for Government and Power Apps;
- Advanced Visualizations, Security settings, and Data distribution with Power BI;
- Data Analysis Expressions DAX Power BI Data Shape Modeling

DC Government - Dynamics 365 Customer Service (CRM)

- Dynamics 365 CE Customer Service to track patient's activities, scheduling, and assigning case numbers for incidents.
- Develop Dashboards for tracking internal metrics for case management
- Consultation to resolve business processes and alignment of Dynamics 365 CE Customer Service.

Veterans Affairs – Multiple Engagements (CRM)

- SharePoint - Remodel, reconfigure and restructure SharePoint server
- Design workflows to support the physicians and administrative staff.
- Create, managing Document Library, Approval Workflow, Library settings & Customized Views.
- SharePoint site owner training: Creating Surveys and setting up branching logic

Dynamics 365 CRM Developer and Customized Training Class for Veterans Affairs. (CRM)

- Dynamics CRM 2013 Development and Customization for VetsAmerica Business Consulting, Inc.
- Training and consultation for Dynamics CRM development staff. This project was a Call Center Case Management System using Dynamics 365 to manage medical information and appointments for Doctors, Nurses, Pharmacists and Call center agents. A major requirement was medical history and restricted permissions to maintain security and HIPPA compliance.
- Open Enrollment training classes for individual students from the VA, 2008 – 2020 for Dynamics 365 (CRM), SQL Server, SharePoint
- Supply Chain - SQL Server Integration Services (SSIS) training at VA West Chester, IL , 2010
This engagement used SQL Server Integration Services (SSIS) acquire information from the VA Supply Chain (a variety of IT systems). The goal was to provide a cost-savings by cost-comparisons.

NCIS (Naval Criminal Investigative Service) - Dynamics 365 (CRM) Case Management replacing SharePoint for security

- Dynamics 365 CE Case Management to replace SharePoint. The organizational objectives were twofold. Adding functional pre-made Apps and developing a “high security” set of extensions to solve the unique requirements of NCIS. Dynamics Edge was critical in helping NCIS implement their Dynamics 365 Case Management system to modernize, create efficiencies and manage security for Criminal Investigations.
- Dynamics 365 Case Management system for NCIS. NCIS was upgrading a Microsoft SharePoint Document Management System to Dynamics 365 Case Management to modernize investigative processes and manage digital documentation storage and access. This offered an advanced set of features to improve their process and security.
- Consulting and software developer training to the NCIS internal software development teams. NCIS staff was highly skilled, but needed guidance, consultation, and training to fully utilized the feature set of Dynamics 365 Case Management.

CFPB (Consumer Finance Protection Board)- Power Apps & Power Automate (Low-Code Automation)

- The CFPB is modernizing the agency with automation to cover “staffing shortages”. All modules of the suite of Power Platform is being deployed
- Visualizations with Power BI,
- Modernizing Apps with Power Apps,

- Power Automate to automate business process, and self-service automation with RPA.
- Multiple consulting engagements to modernize workflows.

US Navy – Windows Server, Power Shell, SQL Server Training Classes

- On-site at Norfolk, VA, Coronado Island, CA, Peral Harbor, HI and the support center in Boise, ID. A series of training classes to up-skill and help with a migration to newer versions of Microsoft software. Over 450 students attend.

City of El Paso, TX Power BI High Performance Workshop for Government & Office 365 Rollout

- On-site consulting while the City of El Paso modernized internal systems. City was converting users to Office 365 and Power Platform. New skills rollout support for city workers. Dedicated consulting for Emergency Management center to build complex reports and dashboards with Power BI.

Dallas Ft. Worth Airport – SharePoint Collaboration Upgrade

- Long-term project supporting Dallas Ft. Worth Airport while they modernized their SharePoint services to the cloud. All levels of consulting / training provided from simple to advanced features of SharePoint. Worked with employees from all departments.

US House of Representatives (CAO) Dynamics 365 and Power Apps for Operations Management

- Supporting the Customer Experience Center in case management tracking to serve users in the House of Representatives. Consulting included identifying Business Process Flows for capturing key content for support tickets. Created support Knowledge Article database for streamlining access to support documents. Using Dynamics and Power Apps to create feedback surveys.

Core Capabilities & Opportunities

Private Sector Experience

Dynamics Edge has extensive Private Industry Experience with the Microsoft Dynamics 365, Power Platform, Azure, Microsoft 365 (office 365, DoD365, SharePoint, Teams) and Data Science and AI.

Accenture for Azure and Dynamics.

Dynamics Edge has prior work with Accenture included SharePoint, Windows, and Azure training. Dynamics Edge is in the Accenture vendor payment system and prior orders came from Accenture, 180 North LaSalle, Chicago Office for Accenture clients, and employees.

Becton Dickinson – Global rollout of Data Analytics, finance, operations, & manufacturing (Power BI)

- Dynamics Edge worked with their project management team on a global rollout of Power BI. Users were tasked with cost-saving decisions based on data results. Over a million dollars in savings were discovered with Power BI. Classes conducted in different time-zones, many times simultaneously to meet the needs of BD, 2020.

LinkedIn Corporation

Dynamics 365 CE Advanced Developer training for production of the current Dynamics Human Resources (HR) App 2019,

Microsoft Consulting Services (MCS)

Sony Video Games, Dynamics 365 CE Portal, PSA

Microsoft Corporation (Redmond) for the Dynamics 365 Customer Service and the SQL Server product team for tracking new SQL Server feature request.

State of South Carolina Power BI High Performance Workshop for Government

Dynamics Edge can support Accenture Federal Services with the Microsoft Public Sector industry solutions.

<https://www.microsoft.com/industry>